

**WILD TOMORROW FUND, INC.**

**FINANCIAL STATEMENTS  
AND  
AUDITORS' REPORT**

**DECEMBER 31, 2019 AND 2018**

# WILD TOMORROW FUND, INC.

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## INDEPENDENT AUDITORS' REPORT

To: The Board of Directors of  
Wild Tomorrow Fund, Inc.

We have audited the accompanying financial statements of Wild Tomorrow Fund, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2019 and 2018, and the related statements of activities, expenses, and cash flows for the years then ended, and the related notes to the financial statements.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### ***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Wild Tomorrow Fund, Inc. as of December 31, 2019 and 2018 and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

*Skody Scot & Company, CPAs, P.C.*

New York, NY  
November 3, 2020

**WILD TOMORROW FUND, INC.**  
**STATEMENTS OF FINANCIAL POSITION**  
**DECEMBER 31, 2019 AND 2018**

	<b>2019</b>	<b>2018</b>
<b>ASSETS</b>		
Cash and cash equivalents	\$ 67,823	\$ 234,358
Contributions and other receivables	37,314	24,700
Prepaid expenses and other assets	8,297	3,226
	<b>\$ 113,434</b>	<b>\$ 262,284</b>
	<b>\$ 113,434</b>	<b>\$ 262,284</b>

**LIABILITIES AND NET ASSETS**

Liabilities:		
Accounts payable and accrued expenses	\$ 32,157	\$ 27,183
Grants payable	18,247	-
Deferred revenue	28,500	-
	<b>78,904</b>	<b>27,183</b>
	<b>78,904</b>	<b>27,183</b>

Commitments and contingencies (see notes)

Net Assets:		
Without donor restrictions	18,835	214,536
With donor restrictions	15,695	20,565
	<b>34,530</b>	<b>235,101</b>
	<b>\$ 113,434</b>	<b>\$ 262,284</b>

**See accompanying notes to the financial statements.**

**WILD TOMORROW FUND, INC.**  
**STATEMENTS OF ACTIVITIES**  
**YEARS ENDED DECEMBER 31, 2019 AND 2018**

	2019			2018		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
Support and Revenues:						
Contributions	\$ 837,441	\$ 14,537	\$ 851,978	\$ 311,570	\$ 19,407	\$ 330,977
Program service revenue	27,475	-	27,475	7,000	-	7,000
Special events:						
Event income	207,709	-	207,709	238,741	-	238,741
Less: related direct costs	(33,105)	-	(33,105)	(65,086)	-	(65,086)
Net special event income	174,604	-	174,604	173,655	-	173,655
Interest income	2	-	2	2	-	2
Net assets released from restriction:						
Satisfaction of purpose restrictions	19,407	(19,407)	-	12,275	(12,275)	-
Total support and revenues	1,058,929	(4,870)	1,054,059	504,502	7,132	511,634
Expenses:						
Program expenses:						
Wildlife protection	141,692	-	141,692	108,039	-	108,039
Habitat conservation	776,378	-	776,378	201,695	-	201,695
Conservation research	49,820	-	49,820	64,680	-	64,680
Community support & education	68,964	-	68,964	28,167	-	28,167
Total program expenses	1,036,854	-	1,036,854	402,581	-	402,581
Supporting services:						
Management and general	116,198	-	116,198	113,666	-	113,666
Fundraising	101,578	-	101,578	51,168	-	51,168
Total expenses	1,254,630	-	1,254,630	567,415	-	567,415
Increase/(decrease) in net assets	(195,701)	(4,870)	(200,571)	(62,913)	7,132	(55,781)
Net assets, beginning of year	214,536	20,565	235,101	277,449	13,433	290,882
Net assets, end of year	\$ 18,835	\$ 15,695	\$ 34,530	\$ 214,536	\$ 20,565	\$ 235,101

See accompanying notes to the financial statements.

**WILD TOMORROW FUND, INC.  
STATEMENT OF EXPENSES  
YEAR ENDED DECEMBER 31, 2019**

	<b>Program Expenses</b>				<b>Supporting Services</b>			<b>Total Expenses</b>
	<b>Wildlife Protection</b>	<b>Habitat Conservation</b>	<b>Conservation Research</b>	<b>Community Support &amp; Education</b>	<b>Total Program</b>	<b>Management and General</b>	<b>Fundraising</b>	
Salaries	\$ 19,732	\$ 51,735	\$ 16,502	\$ 14,186	\$ 102,155	\$ 49,295	\$ 77,193	\$ 228,643
Payroll taxes and benefits	1,253	2,663	1,186	994	6,096	6,974	5,578	18,648
Outside contractors	-	-	-	-	-	2,399	-	2,399
Bank charges & processing fees	-	-	-	-	-	10,227	4,186	14,413
Grants to affiliate	91,985	718,766	27,552	23,237	861,540	-	-	861,540
Grants to other organizations	24,700	-	-	-	24,700	-	-	24,700
Insurance	-	31	72	-	103	3,580	-	3,683
Office expense	648	1,194	178	614	2,634	13,718	8,734	25,086
Professional fees	-	306	-	-	306	20,148	-	20,454
Promotion	-	-	-	-	-	1,775	177	1,952
Supplies, equipment, and other	2,652	299	3,810	1,440	8,201	286	-	8,487
Travel, conferences & meetings	722	1,384	520	220	2,846	7,796	5,710	16,352
Volunteer experience	-	-	-	28,273	28,273	-	-	28,273
<b>Total expenses</b>	<b>\$ 141,692</b>	<b>\$ 776,378</b>	<b>\$ 49,820</b>	<b>\$ 68,964</b>	<b>\$1,036,854</b>	<b>\$ 116,198</b>	<b>\$ 101,578</b>	<b>\$1,254,630</b>

See accompanying notes to the financial statements.

**WILD TOMORROW FUND, INC.  
STATEMENT OF EXPENSES  
YEAR ENDED DECEMBER 31, 2018**

	<b>Program Expenses</b>				<b>Supporting Services</b>			<b>Total Expenses</b>
	<b>Wildlife Protection</b>	<b>Habitat Conservation</b>	<b>Conservation Research</b>	<b>Community Support &amp; Education</b>	<b>Total Program</b>	<b>Management and General</b>	<b>Fundraising</b>	
Salaries	\$ 25,100	\$ 55,350	\$ 18,497	\$ 11,650	\$ 110,597	\$ 59,400	\$ 27,000	\$ 196,997
Payroll taxes and benefits	2,105	4,642	1,551	977	9,275	4,983	2,264	16,522
Outside contractors	1,045	1,412	15,314	267	18,038	3,600	800	22,438
Bank charges & processing fees	47	-	-	-	47	4,983	3,594	8,624
Grants to affiliate	64,805	119,959	25,995	916	211,675	-	-	211,675
Grants to other organizations	-	-	-	300	300	-	-	300
Insurance	-	-	-	-	-	1,614	-	1,614
Office expense	357	3,280	527	91	4,255	9,818	3,273	17,346
Professional fees	-	13,603	-	-	13,603	20,418	-	34,021
Promotion	-	-	-	-	-	1,122	2,107	3,229
Supplies, equipment, and other	7,093	2,376	2,126	1,289	12,884	628	1,011	14,523
Travel, conferences & meetings	7,487	1,073	670	172	9,402	7,100	11,119	27,621
Volunteer experience	-	-	-	12,505	12,505	-	-	12,505
<b>Total expenses</b>	<b>\$ 108,039</b>	<b>\$ 201,695</b>	<b>\$ 64,680</b>	<b>\$ 28,167</b>	<b>\$ 402,581</b>	<b>\$ 113,666</b>	<b>\$ 51,168</b>	<b>\$ 567,415</b>

See accompanying notes to the financial statements.

**WILD TOMORROW FUND, INC.**  
**STATEMENTS OF CASH FLOWS**  
**YEARS ENDED DECEMBER 31, 2019 AND 2018**

	<b>2019</b>	<b>2018</b>
Cash flows from operating activities:		
Increase/(decrease) in net assets	\$ (200,571)	\$ (55,781)
Adjustments for non-cash items included in operating activities	-	-
Changes in assets and liabilities:		
Contributions and other receivables	(12,614)	(13,200)
Prepaid expenses and other assets	(5,071)	(1,251)
Accounts payable and accrued expenses	4,974	12,236
Grants payable	18,247	-
Deferred revenue	28,500	(2,000)
Net cash provided/(used) by operating activities	(166,535)	(59,996)
Cash flows from investing activities	-	-
Cash flows from financing activities	-	-
Net increase/(decrease) in cash and cash equivalents	(166,535)	(59,996)
Cash and cash equivalents at beginning of year	234,358	294,354
Cash and cash equivalents at end of year	\$ 67,823	\$ 234,358

**See accompanying notes to the financial statements.**



**WILD TOMORROW FUND, INC.**  
**NOTES TO FINANCIAL STATEMENTS**

Note 1 - Summary of Significant Accounting Policies

The Organization

Wild Tomorrow Fund, Inc. (Organization), a not-for-profit organization, was incorporated in the State of New York on March 13, 2015. The Organization is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for federal, state or local income taxes has been recorded. The Organization does not believe its financial statements contain any uncertain tax positions. The Organization primarily receives its support from contributions and fundraising events.

The Organization's primary mission is to protect threatened and endangered species in South Africa and the habitats they depend on for survival. The Organization's vision is for a world in which wildlife habitats are expanded and protected, and where existing reserves have the resources needed to keep their animals safe.

The Organization provides the following four programs: Wildlife Protection - supporting private and government reserves, providing essential supplies and equipment for rangers, anti-poaching teams, and conservation managers, and conducting wildlife protection activities, such as elephant and wild dog collaring and rhino dehorning; Habitat Conservation - strategically conserves land in biodiverse areas in order to protect and reconnect habitat for threatened wildlife, and the protection, restoration and re-wilding of the Greater Ukuwela Nature Reserve, a wildlife corridor in KwaZulu-Natal South Africa; Conservation Research - conducting field research on threatened species native to South Africa including the spotted hyena, suni antelope, wild lion management and other biodiversity studies at Wild Tomorrow Fund's reserves and partner reserves in southern Africa; and Community Support & Education - supporting the development of communities living nearby to our wildlife reserves in KwaZulu-Natal, South Africa, while raising awareness of African wildlife conservation issues internationally including by bringing international volunteer groups to the field.

Basis of Accounting

The financial statements of the Organization have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

Change in Accounting Principle

On January 1, 2019, the Organization adopted FASB ASU 2014-09 *Revenue from Contracts with Customers* using the full retrospective approach. Analysis of various provisions of the standards resulted in no significant changes in the way the Organization recognizes revenue, and therefore no changes to the previously issued audited financial statements were required on a retrospective basis. The presentation and disclosures of revenue have been enhanced in accordance with the standard.

Use of Estimates

Management uses estimates and assumptions in preparing the financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could differ from those estimates.

**WILD TOMORROW FUND, INC.**  
**NOTES TO FINANCIAL STATEMENTS**

Note 1 - Summary of Significant Accounting Policies (Continued)

Cash Equivalents

For the purposes of the statements of financial position and the statements of cash flows, the Organization considers as cash equivalents money market funds and all highly liquid resources, such as investments in certificates of deposits and treasury bills, with an original maturity of three months or less.

Investments

The policy of the Organization is to sell donated investments soon after receipt and consider them cash donations valued at the sale price.

Receivables

Receivables that are expected to be collected within one year are recorded at their net realizable value. Receivables that are expected to be collected in future years are recorded at the present value of estimated future cash flows. All receivables are expected to be received within one year and as such have been stated at their net realizable value with no allowance for uncollectable contributions.

Net Assets

Net assets, revenue, gains and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. This classification includes net assets designated by the board or management for a specified purpose.

Net Assets With Donor Restrictions – Net assets subject to donor (or certain grantor) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature (endowment), where the donor stipulates that resources be maintained in perpetuity.

Expense Allocation

The costs of providing various programs and other activities have been summarized on a functional basis in the statements of activities and in the statements of expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The expenses that are allocated include salaries, payroll taxes and benefits, and outside contractors based on estimated time and effort and grants to affiliate based on usage. The Organization classifies expenses, which are not directly related to a specific program, as Management and General expenses.

**WILD TOMORROW FUND, INC.**  
**NOTES TO FINANCIAL STATEMENTS**

Note 1 - Summary of Significant Accounting Policies (Continued)

Revenue Recognition

The Organization recognizes contributions when cash, noncash assets, or unconditional promises to give are received. Conditional promises to give, which have a measurable performance or other barrier and a right of return, are not recognized until the conditions on which they depend have been met. Amounts received prior to meeting these conditions are reported as deferred revenue in the statements of financial position. At December 31, 2019 and 2018, the Organization did not have any conditional pledges that were not recognized.

Contributions are considered available for the Organization's general programs unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor are reported as revenue with donor restrictions and increases in net assets with donor restrictions. Contributions received with restrictions that are met in the same reporting period are reported as revenue without donor restrictions and increases in net assets without donor restrictions. When a restriction expires (either a stipulated time period ends or a purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions.

Program service revenue relates to fees received in exchange for program services and consists primarily of trip fees. Revenue is recognized when the program service is provided. Any revenue received which has not been earned is recorded as deferred revenue.

The Organization receives special events revenue which contains both an exchange component and a conditional contribution component. Both components are recognized when the event takes place. Any event revenue received in advance of the event is recorded as deferred revenue.

Note 2 - Cash and Cash Equivalents

Cash and cash equivalents consisted of the following at December 31, 2019 and 2018:

	<u>2019</u>	<u>2018</u>
Bank deposits and cash	\$ 65,493	\$ 234,227
Money market funds	2,330	131
	<u>\$ 67,823</u>	<u>\$ 234,358</u>

**WILD TOMORROW FUND, INC.**  
**NOTES TO FINANCIAL STATEMENTS**

Note 3 - Foreign Affiliate

The Organization provides support to Wild Tomorrow Fund South Africa NPC (Affiliate). The Affiliate is a charitable organization formed in South Africa for the purpose of furthering the Organization's activities locally in South Africa. The Affiliate conducts its activities in South Africa, which include the purchase and acquisition of land. During the years ended December 31, 2019 and 2018, the Organization granted \$861,540 and \$211,675, respectively, to the Affiliate. Grants payable represents all unconditional grants that have been authorized by the Organization but remain unpaid as of the statement of financial position date. At December 31, 2019 and 2018, grants payable to the Affiliate was \$18,247 and \$0, respectively.

Note 4 - Net Assets With Donor Restrictions

As of December 31, 2019 and 2018, net assets with donor restrictions are available as follows:

	<u>2019</u>	<u>2018</u>
Wildlife protection	\$ 5,695	\$ 1,181
Vehicle purchase	10,000	19,384
Total net assets with donor restrictions	<u>\$ 15,695</u>	<u>\$ 20,565</u>

Note 5 - Related Party Transactions

The Organization employs two members of the board of directors. For the years ended December 31, 2019 and 2018, the total salary paid to these employees amounted to \$194,654 and \$180,000, respectively.

Note 6 - Concentrations

The Organization maintains its bank accounts with financial institutions. The Federal Deposit Insurance Corporation (FDIC) insures bank deposits up to \$250,000 per financial institution. At times, the balances of the accounts exceeded the insured limits during the years ended December 31, 2019 and 2018.

For the year ended December 31, 2019, approximately 24% of the Organization's total support was provided by one major contributor and restricted for the Habitat Conservation program. It is always possible that benefactors, grantors, or contributors might be lost in the near term. In the event funding is terminated or significantly reduced, the Organization's ability to continue providing that program at the same level of service would be greatly diminished.

**WILD TOMORROW FUND, INC.  
NOTES TO FINANCIAL STATEMENTS**

Note 7 - Revenue from Contracts with Customers

Detail of revenue from contracts with customers during the years ended December 31, 2019 and 2018, is as follows:

	<u>2019</u>	<u>2018</u>
Volunteer experience and other trip fees	\$ 27,475	\$ 7,000
Special event revenue - exchange component	33,105	65,086

At December 31, 2019 and 2018, \$28,500 and \$0, respectively, was recorded as deferred revenue from revenue relating to contracts with customers.

Note 8 - Liquidity and Availability of Financial Assets

The Organization regularly monitors liquidity required to meet its operating needs and other obligations as they come due. For purposes of analyzing resources available to meet general expenditures over a 12-month period, the Organization considers all expenditures related to its ongoing activities to be general expenditures. Amounts available for general expenditures over a 12-month period include donor-restricted amounts that are available for ongoing programmatic and support expenditures.

The following reflects the Organization's financial assets, as of December 31, 2019 and 2018, reduced by amounts not available for general use within one year because of contractual, donor-imposed, or internal restrictions and designations:

	<u>2019</u>	<u>2018</u>
Financial assets:		
Cash and cash equivalents	\$ 67,823	\$ 234,358
Receivables	<u>37,314</u>	<u>24,700</u>
Total financial assets	105,137	259,058
Less those unavailable for general expenditures within one year	<u>-</u>	<u>-</u>
Financial assets available to meet cash needs for general expenditures within one year	<u>\$ 105,137</u>	<u>\$ 259,058</u>

Note 9 - Subsequent Events

Subsequent events were evaluated for potential additional disclosures through November 3, 2020, which is the date the financial statements were available to be issued.